

Alibaba.com Gold Plus Supplier

Verified

Assessment Report

Presented to

Zhejiang Baolin Electric Co., Ltd.

浙江宝麟电气有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	Room 716, Building B, No. 18, Liujiang Road, Liushi Town, Yueqing, Wenzhou City, Zhejiang Province, China
City / Country:	Wenzhou / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	baolinpower
Gold Supplier Company Name:	Zhejiang Baolin Electric Co., Ltd.
Contact Person:	Mr. Xiaojun Yin
Phone Number:	0086-577-61771709
Fax Number:	0086-577-61676516
Email:	baolin@baolinpower.com
Website Address (URL):	http://baolinpower.en.alibaba.com

Service Provided by SGS

Report No.: 20016167_T





Report Number:	20016167_T	Assessment Type	Trade Assessment
Date of Assessment:	27/Mar./2020	Report Date:	27/Mar./2020
Assessor's Name:	Anlon Chen	Validity Period:	28/Mar./2020 -- 27/Mar./2021
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/ecv

Important Notes:

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Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	91330382MA2CRE EC4R
Year Established:	12/Sep./2018	Validity Period:	12/Sep./2018 -- 31/Dec./2049
Export Experience:	2	Industry Experience:	2
Registered Address:	Room 716, Building B, No. 18, Liujiang Road, Liushi Town, Yueqing, Wenzhou City, Zhejiang Province, China		
Company Address:	Room 716, Building B, No. 18, Liujiang Road, Liushi Town, Yueqing, Wenzhou City, Zhejiang Province, China		
Is it listed company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Company Stock Code	N/A
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Yueqing Market Supervision Administration Bureau
Registered Capital:	RMB 10,000,000		
Corporate Representative:	Mr. Xiaojun Yin		
Industry:	Other Electrical Equipment		
Business Type:	<input type="checkbox"/> Manufacturer <input checked="" type="checkbox"/> Trading Company <input type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Lightning Protection; Earthing System; Power Fitting; High Voltage Power Components; Cable Accessories		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input checked="" type="checkbox"/> Factory Officer Claimed			
Total Building Size: _____ 100 _____ m ²			
Office Size: _____ 100 _____ m ²			

Section 2: Human Resources

Human Resources				
2.1 Company Chart				
<pre> graph TD GM[GM] --- Financial[Financial Dept.] GM --- Sales[Sales Dept.] GM --- RnD[R&D Dept.] </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Finance Dept.	1	0	1	
Sales Dept.	2	0	2	
R&D Dept	1	0	1	
Total Number:	5	0	5	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
GM	Mr. Xiaojun Yin	GM	Junior college graduate	2

Section 3: Current Export Situation

Current Export Situation					
There is/are <u>2</u> foreign trading employee(s) in the company.					
Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing	
Over 30 Years	0	English	Yes	Yes	
21-30Years	0	N/A	N/A	N/A	
11-20 Years	0	N/A	N/A	N/A	
6-10 Years	0	N/A	N/A	N/A	
2-5 Years	1	N/A	N/A	N/A	
Less than 2 years	1	N/A	N/A	N/A	
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
Export License Registration No.:		03449963			
Total Revenue (Previous Year):		Confidential			
Total Export Revenue (Previous Year):		Confidential			
Estimated Export Revenue (Current Year):		Confidential			
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
Nearest Port:		Shanghai Port, Ningbo Port			
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR			
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input checked="" type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input checked="" type="checkbox"/> Moneybooker			
Average lead time from product order confirmation to production delivery (products exiting the factory):					
Product Category		Num	Unit		
Lightning Protection		14	Days		
Earthing System		14	Days		
Power Fitting		14	Days		
High Voltage Power Components		14	Days		
Cable Accessories		14	Days		
Average Sampling Time					
Product Category		Lead Time			
Lightning Protection		10 Days			
Earthing System		10 Days			
Power Fitting		10 Days			
High Voltage Power Components		10 Days			
Cable Accessories		10 Days			
The Shortest Sampling Time					
Product Category		Shortest Lead Time			
Lightning Protection		10 Days			
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Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Lightning Protection; Earthing System; Power Fitting; High Voltage Power Components; Cable Accessories	Confidential	10
South America	Lightning Protection; Earthing System; Power Fitting; High Voltage Power Components; Cable Accessories	Confidential	10
Eastern Europe	Lightning Protection; Earthing System; Power Fitting; High Voltage Power Components; Cable Accessories	Confidential	10
Southeast Asia	N/A	0	0
Africa	Lightning Protection; Earthing System; Power Fitting; High Voltage Power Components; Cable Accessories	Confidential	10
Oceania	N/A	0	0
Mid East	Lightning Protection; Earthing System; Power Fitting; High Voltage Power Components; Cable Accessories	Confidential	5
Eastern Asia	N/A	0	0
Western Europe	Lightning Protection; Earthing System; Power Fitting; High Voltage Power Components; Cable Accessories	Confidential	10
Central America	N/A	0	0
Northern Europe	Lightning Protection; Earthing System; Power Fitting; High Voltage Power Components; Cable Accessories	Confidential	10



Southern Europe	Lightning Protection; Earthing System; Power Fitting; High Voltage Power Components; Cable Accessories	Confidential	15
South Asia	N/A	0	0
Domestic Market	Lightning Protection; Earthing System; Power Fitting; High Voltage Power Components; Cable Accessories	Confidential	20

4.2 Main Clients

Client Name	Main Product(s)	Total Revenue (%)
Confidential	Confidential	Confidential

Section 5: Quality Assurance

Quality Assurance				
5.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
N/A	N/A	N/A	N/A	N/A
5.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
CE	ECM	0P190418.YSUS6 5	Earthing Rod or Accessories	18/Apr./2019 -- 17/Apr./2024
CE	ECM	0P190418.YSUS6 6	Cast Resin Joint	18/Apr./2019 -- 17/Apr./2024
CE	ECM	0P190125.YSI0Q 86	Cable Lug or Accessories	25/Jan./2019 -- 24/Jan./2024
CE	ECM	0P190125.YSI0Q 87	Cable Gland or Accessories	25/Jan./2019 -- 24/Jan./2024
5.2 Testing Report				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
5.3 Supplier Management				
Item	Content	Observations /Comments		
5.3.1	Does the company have a supplier assessment procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
5.3.2	Does the company have an updated list of approved suppliers?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
5.3.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input type="checkbox"/> Yes, with written standard procedures <input checked="" type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No		
5.3.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No		

5.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input type="checkbox"/> Yes, the purchasing document includes all the information required <input checked="" type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
5.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input type="checkbox"/> Yes, with clear standard and written inspection records <input checked="" type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary

5.4 After Sales Service

Item	Content	Observations /Comments
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input checked="" type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
5.4.2	Are there any clear procedures for handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input checked="" type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
5.4.3	Is there a closed-loop corrective action system in place?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
5.4.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
5.4.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
5.4.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

5.5 Overseas After Sales Service

Item	Content	Observations /Comments
5.5.1	Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

5.5.2	The location country of overseas service center	<input type="checkbox"/> U.S.A <input type="checkbox"/> India <input type="checkbox"/> Indonesia <input type="checkbox"/> Russia <input type="checkbox"/> Germany <input type="checkbox"/> Malaysia <input type="checkbox"/> Turkey <input checked="" type="checkbox"/> Other
5.5.3	Is it possible to provide expatriate engineer services?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
5.5.4	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input checked="" type="checkbox"/> Other

Section 6: R & D Capacity

R&D Capacity				
6.1 Current Situation				
There is/are <u>1</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	0		11-20 Years	0
Junior College	1		6-10 Years	0
Technical School	0		2-5 Years	0
High School	0		Less than 2 years	1
Patent Situation				
Patent No.	The Name of the Patent		The Patent Type	Available Date
N/A	N/A		N/A	N/A
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
36257026	Refer to the Photo	Category 9	21/Dec./2019 -- 20/Dec./2029	Photo in Section 08 (Trademark Photos)
The Average Time For New Products Launched				
Product Category		Lead Time		
Lightning Protection		20 Days		
Earthing System		20 Days		
Power Fitting		20 Days		
High Voltage Power Components		20 Days		
Cable Accessories		20 Days		
The Shortest Time For A New Item Launched				
Product Category		Shortest Lead Time		
Lightning Protection		20 Days		
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, please list all key equipment used:		N/A		

Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list the main software used:	AI, CDR, PS
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input type="checkbox"/> Yes, with clear written instructions <input checked="" type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input checked="" type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input type="checkbox"/> Yes, all designed products have been confirmed <input checked="" type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input type="checkbox"/> Yes, with written job description <input checked="" type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No
What level of design services are provided?	<input checked="" type="checkbox"/> Only add logo/change color/material <input checked="" type="checkbox"/> Sample processing <input checked="" type="checkbox"/> Graphic processing <input checked="" type="checkbox"/> Create an entirely new product
New Products Launched quantity for each year	
Product Category	Num Unit
Lightning Protection	10 Pcs
Earthing System	10 Pcs
Power Fitting	10 Pcs
High Voltage Power Components	10 Pcs
Cable Accessories	10 Pcs
6.2 R&D Real Case Description	
Customer's Name	Confidential
Customer's Location	Confidential



Customer's Industry:		Confidential
Order's Requirement Description:		Confidential
6.3 Design Process		
Process 1	Process 2	Process 3
Confidential	Confidential	Confidential
Description: Confidential	Description: Confidential	Description: Confidential
6.4 Design Devices		
Device 1	Device 2	Device 3
N/A	N/A	N/A



Section 7: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to expand the oversea markets	2021

Product Certification Photos

Certification & Photos -- CE



Certification & Photos -- CE



Certification & Photos -- CE



Certification & Photos -- CE



Trademark Photos


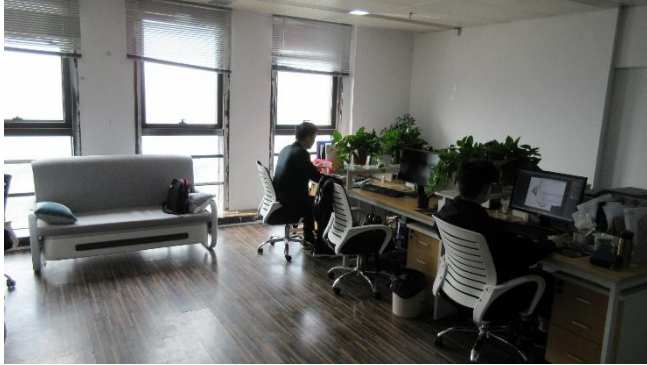




Certification & Photos -- Trademark



N/A

N/A

Section 9: Company and Product Samples

Company and Product Samples	
<p>Company Gate</p> 	<p>Office</p> 
<p>Product Sample</p> 	<p>Product Sample</p> 
<p>Product Sample</p> 	<p>Product Sample</p> 

Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Section 10: Competitive Advantages

10.1 Product Group Capacity		
10.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
Lightning Protection	Confidential	Confidential
Earthing System	Confidential	Confidential
Power Fitting	Confidential	Confidential
High Voltage Power Components	Confidential	Confidential
Cable Accessories	Confidential	Confidential
10.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	Confidential	
No. of suppliers (which cooperated over 2 times)	Confidential	
No. of provinces which cooperation suppliers belong to	Confidential	
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, these projects include	Related products	
Would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No	
If yes, please describe it	Related products	
10.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	
Customer Region	Confidential	
Products Category	Confidential	
Order Value (USD)	Confidential	
Order Processing Process	Confidential	
Customer's Feedback	Confidential	
10.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ (Within 12 Months)	Lead Time
Lightning Protection	300 Pcs	10 Days
Earthing System	300 Pcs	10 Days
Power Fitting	300 Pcs	10 Days
High Voltage Power Components	300 Pcs	10 Days
Cable Accessories	300 Pcs	10 Days



MOQ for each item		<input type="checkbox"/> less 10 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input checked="" type="checkbox"/> above 300		
10.3 Real Case for Large Contract & Lead Time				
Products Name		Order (Within 12 Months)		Lead Time
Confidential		Confidential		Confidential
10.4 Overseas After Sales Service Capacity				
10.4.1 Do you have an overseas onsite service center?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
10.4.2 If yes, what onsite after-sales services are included		Location	Evidence- provided	Self-description
Equipment -installation, maintenance and other services		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A
Technical advice		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A
Personnel training		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A
Other		N/A	N/A	N/A
10.4.3 Average response time		8 hours		
10.5 After-sales service capacity				
10.5.1 The Average Guarantee Time				
Product Category		Guarantee Time		
Lightning Protection		5 Years		
Earthing System		5 Years		
Power Fitting		5 Years		
High Voltage Power Components		5 Years		
Cable Accessories		5 Years		
10.5.2 The Longest Guarantee Time				
Product Category		Guarantee Time		
Lightning Protection		5 Years		
10.5.3 Does the company accept small order?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		

-- End of Report --